The Mediae Company

Supporting development and education through media

fair Lovel

Our Edutainment Model

ENTERTAIN + meet INFORMATION NEEDS of audiences

build big audiences

Makutano Junction 6 million Shamba Shape Up 8 million Mpeke Town 1 million

INTERACT

Serve commercial and development sectors

Keep going - keep on funding - keep on growing numbers

SUSTAINABILITY

How we do it: broadcast on television and radio, with mobile and internet back-up. All programmes are also available online, with over 4 million people accessing worldwide.

Uganda, Kenya, Rwanda, Tanzania and Zambia are reached by Mediae programmes (...)

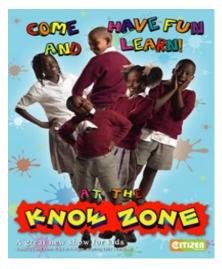
Our programmes at a glance



Makutano Junction 6 M weekly viewers



Don't Loose the Plot 4.2 M weekly youth viewers



Know Zone 2.5 M weekly viewers



Shamba Chef 3 M weekly viewers

meke town



Mpeke Town 1.5 M weekly viewers



Shamba Shape Up 15 M weekly viewers Kenya, Uganda & Zambia

Why Tv?





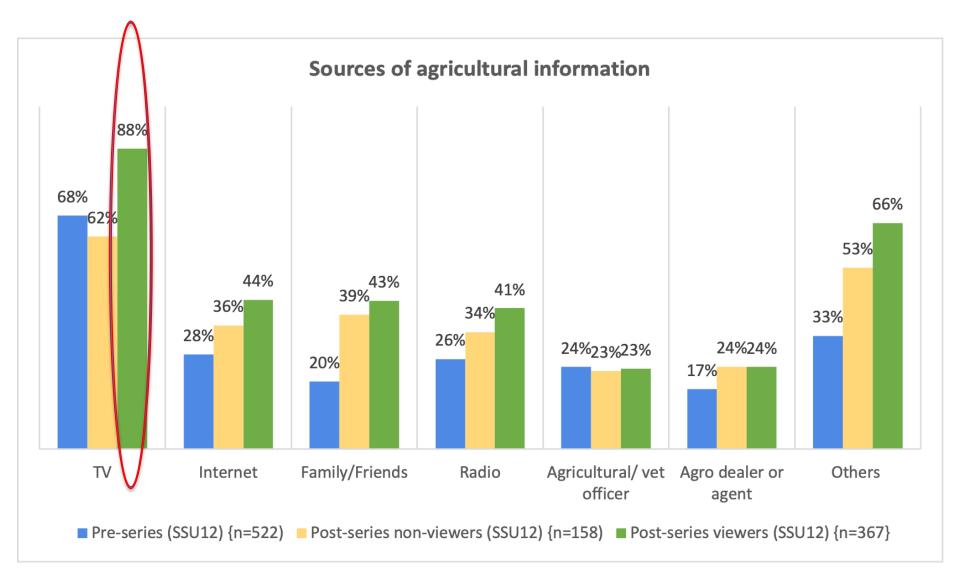
SSU Audience: 4.2 Million Households Weekly



Radio:700,00 Prime Time

Why Tv?

2) Audience in the cash economy



Why Tv?

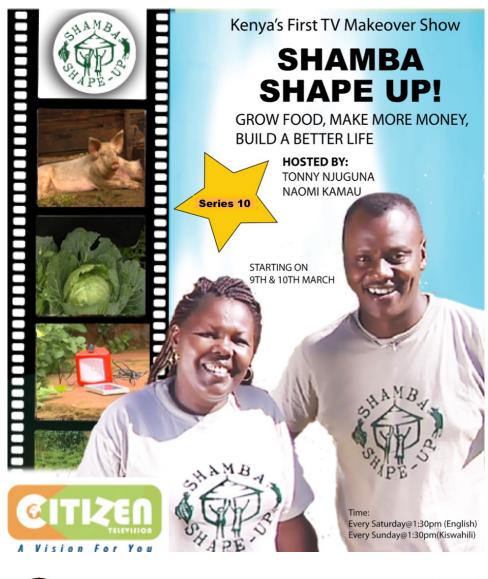
3) Visual







Shamba Shape Up



- FARMING SHAM
- Make-over TV show on smallholder farms
- Kenya, Uganda and Zambia English and Swahili, Luganda, Bemba, Nyanja
- Reaching:
 - 8 million weekly (Ken)
 - 3 million (UG)
 - Est. 3 million (Zam)
- Seasonal broadcast

syngenta. CROPNUTS

- Climate adaptation & youth focus
- Interact directly with audience: iShamba









SHAMBA SHAPE-UP

Key Issues covered

Crops

Accessing inputs & funding Soil test and soil management Planting and Conservation Ag Seed varieties

Fertilizers

Water management/ rain harvesting Rain starts and weather info access

Livestock

Feeding Silage and hay making Disease control Breeding times A.I. for improved herds Markets

Conservation

Mulching Weed management Drip irrigation Pest and Disease management Markets identified Harvesting Storage Transport etc.

Financial Inclusion

Access to funding Insurance Investment etc. Loans

Other key issues

Nutrition, Kitchen Gardens



How our programmes change behaviour

of farmers watching TV Shamba Shape Up learned something new

80%

43%

77%

60%

of farmers made a change in practice as a result of watching the show

of farmers reported an increase in income as a result of making a change

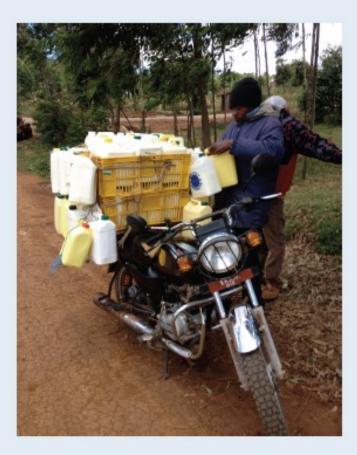
of farmers find the show the most useful source of agricultural information



428,566 HOUSEHOLDS

- increased profits or
- improved household food situation





Dairy farmers who

- watched SSU and
- made specific changes to their milk production practices

benefited by a net value of :



Soil Health

SHAMBA SHAPE-UP

Sample Schedule: Seeking Partner

Episode	2	5	11
BROADCAST DATE	13th, 14th March	20th, 21st May	27th, 28th August
FARMER	Carol, Busia	Anne & David, Makueni	George Kairu, Kiambu
Photo			
2 MIN INSERT	Weather	Weather	Weather
TOPIC 1	Cropnuts: Soil test	Plant & Food Research NZ: Avocado disease	PICS: Harvesting and storage
TOPIC 2	Hello Tractor: Minimum Tillage	Sun Culture: Solar Irrigtion	CIAT: Financial literacy (Marketing)
TOPIC 3	SEEKING: FERTILIZER COMPANY	CIAT: Dry land crops	GIZ: Passion fruit
TOPIC 4	CIAT: Planting Beans	Kenchic: Starting a chicken business	CKL Africa: Mastitis in cows

Supportive digital tools

Weekly Weather forecasts



- Including likelihood of rain, local to 9km
- Special weather warnings when useful

Location based agri-tips for crops and livestock (2 chosen)

- Crop tips are in line with the region's Crop Calendar
- Livestock tips are event based

Market prices for two markets chosen Promotional offers from our partners 7 days per week Q&A with farming and vet Call or SMS, WhatsApp



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Anybody selling boma roads 50 bales please? 12:42

CAROLYN KAIKA

ambani t

Anybody selling boma roads 50 bales please?

Get in touch with Captain Lisutsa,Lurambi, Shirere ward on 0721304700

stanley wangoli

ambani t

Anybody selling boma roads 50 bales please?

I am in mumias. I have so many bales. Let's side chat.

14:10

16:25

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13:41

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stanley wangoli

I am in mumias. I have so many bales. Let's side chat.

Ok

🙂 Type a message



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iShamba Nairobi & Cen... • + Aketch, Allan, Amit, Ann, Ann War...

3 MAY 2020

Nairobi & Central R. Farmer Hi,I nid sameone who give me gud offer for raw bananas, l be buying in bulk

07:10

Benjamin Kimosop Musoni

Nairobi & Central R. Farmer Hi,I nid sameone who give me gud offer for raw bananas, I be buying in bulk

How

(::)

07:49

BEATRICE MWANGI

Nairobi & Central R. Farmer Hi,I nid sameone who give me gud offer for raw bananas, I be buying in bulk

14shs per kilo

08:29

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Julius Njoroge Muthigani





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Shamba Shape Up Uganda



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Munda Make Over Zambia



Munda Make Over Zambia

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Where next? 5 Years - 5 Countries





Thanks!

Get in touch with us!

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